We are pleased to present our fiscal year 2013 financial and operating results. Each year, as we put together the annual report, we look forward to the opportunity to reflect back on the past year and provide thoughts on the year ahead.

Chicago House has always provided an expansive menu of programs to address the myriad needs of our ever-evolving client base. In last year’s annual report, we provided a fairly extensive commentary on many of our programs and strategic directions. This year we want to talk about how we have sought to adapt to changing circumstances while still serving the needs of our clients who continue to be the most heavily impacted by/and at risk for HIV/AIDS.

A significant highlight this year was the opening of the TransLife Center in July. The TransLife Center epitomizes how Chicago House tailors services to meet the needs of clients. Knowing that the transgender population was at high-risk for infection, we worked to package the services we provide in a manner that would be accessible to the transgender community. Throughout our history this has been a pattern for us, we have tried to serve various client populations by defining and developing needed programs and then delivering them in the most appropriate and effective manner. In the “Our Mission” section of this report we comment at greater length on our history of evolving to meet clients’ needs.

We also wanted to take this opportunity to comment on our 5th Annual Speaker Series Luncheon that featured Secretary of State Hillary Rodham Clinton. With over 1,800 attendees, we were able to heighten awareness of what Chicago House does at the same time we raised a record amount to support the services we provide to our clients. We know the event could not have been as successful without the support of all our friends.

As we look ahead, we will continue to provide needed services to those vulnerable to HIV infection. We are taking a hard look at how poverty and LGBTQ marginalization intersect with HIV/AIDS risk and how that should inform our decisions about how best to serve clients. Finally, we will continue to keep abreast of how the implementation of the Affordable Care Act will impact clients and how we might best provide our services in an ever-changing environment.

As always, we remain grateful for the support of our staff, volunteers, donors and friends. You make our work possible.

Our best and continued hope!

The Reverend Stan J. Sloan  Edward Laginess
Chief Executive Officer  Chair, Board of Trustees
$100,000 +
△ Anonymous
△ Lana Wachowski and Dr. Karin Winslow
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Alphawood Foundation
Centers for Disease Control and Prevention
Chicago Department of Family and Support Services
Chicago Department of Public Health
Department of Commerce and Economic Opportunity
Department of Education
Illinois Department of Human Services
Tawani Foundation
Tides Foundation
U.S. Department of Health and Human Services
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$99,000-25,000
△ Anonymous
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△ A.N. and Pearl G. Barnett Foundation
△ BMO Harris Bank
△ Bolder Capital, LLC
Broadway Cares / Equity Fights AIDS
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Nordstrom
Pierce Family Foundation
Polk Bros. Foundation
Robert R. McCormick Foundation
Rose Bernice Charitable Fund
Searle Funds at The Chicago Community Trust
The Sun-Times Foundation, a Fund of the Chicago Community Foundation
Trilogy, Inc.
U.S. Department of Labor
United Way of Metropolitan Chicago
ViiV Healthcare

$24,999-10,000
△ Anonymous
△ Dr. Raymond Lechner and Bryon Farmer
△ Eva J. and Smith T. Powell IV
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△ The Julius Frankel Foundation
△ Bank of America
△ Chicago Community Trust
△ DRW Trading Group
△ Gregory Michaels & Associates
△ I & G Charitable Foundation
△ Jenner & Block, LLP
△ Jordan Zalaznick Advisers, Inc.
△ Macy’s
△ P3 Media Works
△ Ravenswood Health Care Foundation
△ Room and Board, Inc.
△ Ticket to Work

$9,999-5,000
△ Anonymous
△ Dan Baldino
△ George Bay
△ D. Robert Britt and Stephen F. Mico
△ Joyce L. Carson
△ Jay Paul Deratany
△ Clyde Ebanks
△ Mark Gilley and David R. Gootee
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△ Larry Leive and Manuel Pereiras
△ James C. Perry and Robert J. Horton
△ Walter Stearns and Eugene Dizon
△ Wall-Berto Family
△ ALC Advisors, Inc.
△ Aon Corporation
△ Charter One Bank
△ Cubs Care - a Fund of the McCormick Foundation
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△ Denton US LLP
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△ Illinois Tool Works Foundation
△ James N. and Julie B Bay Foundation
△ MB Financial Bank
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△ The Owens Foundation
△ Pierce & Associates
△ Stonewall Community Foundation
△ Walgreens

△ House Society, a giving circle for donors who give charitable gifts of $1,200 or more within 1 year
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Includes both charitable gifts + event support. July 1, 2012 - June 30, 2013.

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- Michael C. Andrews and Ryan Ruskin
- Leonard J. Bachand
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- Christopher Barrett Politan and Tim Donza
- Richard T. Bingham and Luis Vargas
- Mary and Larry Boeder
- Dr. Marie Bolchazy J. Bonnette
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- Edwards Buice and Frank L. Buttitta
- Soo Choi and Stephen Swedlow
- Dr. Eric Christoff and Doug Stull
- Junghuan Chung
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- John J. and Catherine Murray
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- Daryl Sneed
- Pamela G. Snyder and Jeff R. Snyder
- Michael Stornello and Thomas J. Konopiots
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- After School Matters
- Airtite, Inc.
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- American Airlines Political Action Committee
- Arkes Family / Hinda Fund
- Ashen Faulkner, Ltd
- Biz Events, LLC

- House Society, a giving circle for donors who give charitable gifts of $1,200 or more within 1 year
* Deceased
DONATIONS
Includes both charitable gifts + event support. July 1, 2012 - June 30, 2013

$4,999-1,000
Blount, Inc.
Bradford Allen Realty Services
Bradford Systems Corporation
California Community Foundation
Carlucci
Christ Church of Winnetka
Clark Hill PLC
Clune Construction Company
CNA Financial Corp.
CNA Foundation
Coldwell Banker Charitable Foundation
Darts Over The Windy City, Inc.
Denver Foundation
Design Atelier
First Non Profit Insurance Agency
Flats, LLC
Great Lakes Plumbing
Groupon
Hilton Worldwide
House of Roland, Inc.
HSBC Bank USA, N.A.
The Inman Company
Janssen Therapeutics
Kinsale Contracting Group
Lake Forest Bank and Trust Co.
Martin-Brower, LLC
New Trier High School
Michael Blitzer Associates, Inc
Parenti & Raffaelli Ltd.
PepsiCo
Perkins and Will Commercial Builders
Phoenix Systems
Reinhart Food Service
The Rhoades Foundation
Sg2
The Sondheimer Family Charitable Foundation
Stone Installation and Maintenance, Inc
Tempus Construction Services, Inc.
Thomas S. Bagley Family Foundation
Unitarian Church of Evanston

$999-500
Anonymous
William and Barbara S. Abromitis
Deborah Ashen and Cara Meiselman
Catherine M. Bedrick
David Berkey
Chad Bermingham and David Viggiano
J Bland
Marcus Boggs
Johnda Boyce
Mr. and Mrs. Blake E. Brasher
Cheryl Burton
Staci Bush and Justin Wooley
Mark Cappello
Evette Cardona and The Honorable Mona Noriega
Robert D. and Lori L. Carone
Susan K. Cater
Patrick Curtin
Gregory P. Dado
Michel P. Desjardins and Pierre Desy
Peter Diamond
Lawrence T. Dinaso
David Domann
Shannon Downey
Bryant C. Dunbar
Peter and Irene Fahrenwald
Colin Falco
Justine Fedak
Stephanie Fields and Geoff Cooke
Thomas H. Franklin
Dawn Hancock
Philip A. Hannema
Todd Harding and David Lassiter
Michael Hawkins
Miriam U. Hoover
Daniel and Lindsay Hughes
Emma Joy and Jane Jampole
Frank Jeffery
George L. Jewell
Russell Johnson
Bernard D. Kachinsky
Mr. and Mrs. Jesse S. Kartus
James Kayler
John Kerney
Lindsey Kirleis
Thomas Kmetko
Carl Knutson and Jennifer Couzens
Sean Kotwa
Henry and Alice J. Landi
Carolyn Lill
Robert Maddox
Mr. and Mrs. Robert E. McCamant
Kevin McGrath
Jason T. McVicker and Michael P. Worley
Dr. Shaz Mohd
Charles V. Morris and Steve Waynick
William T. O’Gorman and Nam Nguyen
William O’Meara
Audrey Peeples
S. J. Perlow and Sandra Allen
Jonathan Pizer and Brad Lippitz
Kevin A. Putz and Michael McNamara

⌂ House Society, a giving circle for donors who give charitable gifts of $1,200 or more within 1 year
$999-500
Victoria Rakestraw
Robert A. Roth
Jerry Sanfilippo and Spyros Petros
John Shea
Dr. Ross A. Slotten and Ted Grady
The Honorable Heather Steans and Leo A. Smith
Ranald and Stacey N. Stearns
Mark Steege
Cary J. and Sheila Stier
Dr. Timothy J. Sullivan and Michael A. Humphrey
Mark Sumpter
Charlotte A. Volding
Lance Wahl and Joel Maloof
Scott Waller and Thomas T. Stringer
Ellen and Michael A. Walsdorf
Michael L. Waltz
George K. Weiss
Sharon Weiss
Steven W. and Sally J. Witz
Garrett Yau and John P. Bourgeois
A.A. Jacobs Supply Inc.
Admiral Heating and Ventilating, Inc.
Allen Visual Systems
Alliance Specialty Trades
Cassidy Brothers Inc.
Chicago Spirit Brigade
Christenson Advisors, LLC
Continental Electrical Construction
FE Moran
Flooring Resources Corporation
Gibson Electric Company Inc.
Kelso-Burnett Company
Kleiger & Kleigher Attorneys
Maron Electric Company
Marty's Martini Bar
Modernfold Doors of Chicago
MTH Industries
National Wrecking Company
Old Town Merchants & Residents Association
Pulp & Ink
Rug Art International
Steamworks
Titan Electric Contracting LLC
U.S. Dismantlement LLC
Wells Fargo Community Support Campaign

⌂ House Society, a giving circle for donors who give charitable gifts of $1,200 or more within 1 year
We are pleased to report that our fiscal year 2013 Total Support and Revenue increased a robust 19.4% in large part due to a 24.6% increase in support from Foundations and Corporations, a 24.4% increase in Government Grants, and a 19.9% increase in revenue from Special Events. These increases, coupled with strong efforts to manage our expenses, resulted in a $283,994 operating surplus for the year. As we have said repeatedly through the years, we will continue to operate in a prudent manner to protect our financial health. We appreciate all that our donors do for us and we remain committed to maintaining a high level of client services while embracing conservative financial policies.

**Support & Revenue**

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>%</th>
<th>2012</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government Grants</td>
<td>$3,809,200</td>
<td>59%</td>
<td>$3,061,540</td>
<td>57%</td>
</tr>
<tr>
<td>Foundations/Corporations</td>
<td>$980,631</td>
<td>15%</td>
<td>$786,934</td>
<td>15%</td>
</tr>
<tr>
<td>Individuals</td>
<td>$830,564</td>
<td>13%</td>
<td>$786,748</td>
<td>15%</td>
</tr>
<tr>
<td>United Way</td>
<td>$40,000</td>
<td>1%</td>
<td>$40,000</td>
<td>1%</td>
</tr>
<tr>
<td>Special Events</td>
<td>$543,913</td>
<td>8%</td>
<td>$453,511</td>
<td>8%</td>
</tr>
<tr>
<td>Client Fees</td>
<td>$176,025</td>
<td>3%</td>
<td>$183,690</td>
<td>3%</td>
</tr>
<tr>
<td>Other</td>
<td>$59,293</td>
<td>1%</td>
<td>$78,850</td>
<td>1%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$6,439,626</td>
<td>100%</td>
<td>$5,391,273</td>
<td>100%</td>
</tr>
</tbody>
</table>

**Expenses**

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>%</th>
<th>2012</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Housing Program</td>
<td>$2,972,811</td>
<td>48%</td>
<td>$2,167,869</td>
<td>41%</td>
</tr>
<tr>
<td>Case Management</td>
<td>$346,660</td>
<td>6%</td>
<td>$374,368</td>
<td>7%</td>
</tr>
<tr>
<td>Prevention Programs</td>
<td>$696,365</td>
<td>11%</td>
<td>$459,680</td>
<td>9%</td>
</tr>
<tr>
<td>Employment Programs</td>
<td>$823,168</td>
<td>13%</td>
<td>$1,064,535</td>
<td>20%</td>
</tr>
<tr>
<td>Other Program Services</td>
<td>$0</td>
<td>0%</td>
<td>$119,143</td>
<td>2%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$678,086</td>
<td>11%</td>
<td>$560,392</td>
<td>11%</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$638,542</td>
<td>10%</td>
<td>$492,728</td>
<td>9%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$6,155,632</td>
<td>100%</td>
<td>$5,238,715</td>
<td>100%</td>
</tr>
</tbody>
</table>

**Summary Financial Position**

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th></th>
<th>2012</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in Net Assets</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>before disc of Bakery</td>
<td>$238,994</td>
<td></td>
<td>$152,558</td>
<td></td>
</tr>
<tr>
<td>Discontinuation of Bakery</td>
<td>$0</td>
<td></td>
<td>$(591,542)</td>
<td></td>
</tr>
<tr>
<td>Net Assets, Beginning of Year</td>
<td>$7,106,009</td>
<td></td>
<td>$7,544,993</td>
<td></td>
</tr>
<tr>
<td>Net Assets, End of Year</td>
<td>$7,390,003</td>
<td></td>
<td>$7,106,009</td>
<td></td>
</tr>
</tbody>
</table>
**Our Mission:** Chicago House and Social Service Agency serves individuals and families who are disenfranchised by HIV/AIDS, LGBTQ marginalization, poverty, homelessness, and/or gender nonconformity by providing housing, employment services, medical linkage and retention services, HIV prevention services, legal services, and other supportive programs.

Throughout our history, Chicago House has served thousands of clients whose lives have been impacted by HIV/AIDS. We were there at the beginning in the mid 1980’s, as we provided a place to call home to gay men who were dying of what was then a new, strange, and horrible disease. Most of our earlier clients were not the product of homelessness or poverty, but quickly found themselves without care or a place to live as they became unable to work and provide for themselves. Early on, the AIDS virus really didn’t care a whole lot about someone’s economic status. At that point our mission was relatively simple – to provide housing to those in need so they could live out their lives with dignity.

Today, much has changed. As the impact of HIV/AIDS has unfolded, we have had to adapt. We have always focused on serving those most at-risk and vulnerable to HIV infection. As a result, we have evolved from serving primarily gay men to also serving other at-risk and vulnerable populations including individuals and families impacted by intravenous drug use, homelessness and poverty. Our response has been to tailor our programs to our clients’ needs by providing housing, employment services, case management, HIV prevention services, and other pertinent programs. We have endeavored to provide programs in a way that can actually reach our clients as evidenced by the services provided to the transgender community through the TransLife Center.

As we have adapted, we are more clearly seeing the negative impact of LGBTQ marginalization and poverty on some of our client base. We are particularly concerned about how these issues impact LGBTQ youth and make them more at risk for HIV infection. This is something we plan to continue to explore and discuss as we further refine our services. Just a few statistics below serve to highlight this concern:

- LGBTQ youth experience homelessness at a disproportionate rate. Studies indicate that between 20 and 40 percent of all homeless youth identify as lesbian, gay, bisexual or transgender
- Homeless LGBTQ youth are without economic support, often engage in drug use and risky sexual behaviors, and often develop mental health disorders
- Gay men earn up to 32 percent less than similarly qualified heterosexual men
- Up to 64 percent of transgender people report incomes below $25,000

At Chicago House, we plan to continue the discussion about what role we can play in addressing or responding to some of the root causes that contribute to higher levels of risk for HIV infection.
CHICAGO HOUSE

1925 N Clybourn Avenue
Suite 401
Chicago, Illinois 60614
(773) 248.5200
www.chicagohouse.org

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Chicago House and Social Service Agency serves individuals and families who are disenfranchised by HIV/AIDS, LGBTQ marginalization, poverty, homelessness, and/or gender nonconformity by providing housing, employment services, medical linkage and retention services, HIV prevention services, legal services, and other supportive programs.